



## Our Group

**Lobo Management Services (LMS)** – is reckoned as one of the top-tier recruitment firms in the Middle East. During the past 16 years, the firm has established an impeccable track record of providing over 8000 key individuals (comprising Arabs, Western & Asian expatriates) to approximately 600 organizations in the GCC. LMS operates from its headquarters at the World Trade Centre in Dubai and from its office at Sahara 9 on Electra Street in Abu Dhabi. But our mandate extends beyond the boundaries of the GCC.

At LMS we are concerned about **your success, your leadership!** We understand the high stakes and implications of people in your business. People choices impact risk in an inexorable way

Our associate – **Personnel Search Services (PSS)** in India is the largest multi-sectoral and multi-functional executive search company with offshore presence. It has offices in 5 main cities of India. They are an established company of 26 years with international best practices.

**Ray & Berndtson (RB)** is the global dimension of our business operations. It is the sixth leading executive search firm worldwide. It has presence in 52 cities worldwide in many of which it is the undisputed leader. RB conducts a high-powered search to identify, approach, evaluate and recruit top executive talent – CEO, VP, Functional heads, and specialist positions as well as for boards of directors

## Our Knowledge

Our specialist knowledge is focused on:

- Advertising, Entertainment, Media
- Automotive & Auto Components
- Banking, Financial Services & Insurance.
- Consumer Electronics, Durable
- Construction and Infrastructure
- Education
- FMCG
- Hospitality and Tourism
- Information Technology & Telecom
- Oil & Gas
- Industrial Manufacturing
- Pharmaceutical, Healthcare
- Power, Energy, Utilities
- Real Estate, Architecture and Interior Designing
- Retail Services
- Shipping. Logistic, Freight Forwarding

### Functional Services

- Corporate Planning, Strategic Management
- Finance, Accounting and Audit
- Human Resources and Administration
- Secretarial and Support
- Supply Chain, Procurement, Warehousing

## Our strength

"Our People" are our strength. Our core team has remained with us for well over a decade. We have considerable consultant team strength. The dedication and commitment of our staff has been exemplary

## Our Products and Services

- Our Recruitments Services extend to Executive Search, Database Search and Advertised Search
- Our Assessment Services offers the use of a psychometric assessment tool whose results have been validated after 4 decades of research
- Our Consulting Services offer our expertise advice for certain critical functions that are important for the growth and sustenance of any business.
- Our Outplacement Services assist your social obligation in providing the displaced employee a career transition.

## Our challenge is

To find people who have the ideas to produce that winning strategy and that buy-in into your vision that makes a difference with the relevant exposure & the track record

We at the Lobo Group enjoys the most intimate and comprehensive understanding of where talent lies, in each sector & function and are therefore, the best resourced consultancy to deliver speed and accuracy across positions and levels and to find people who have the ideas to produce that winning strategy who buy-in into your vision that makes a difference

At the end of the day, it's only making the difference which counts. That's why we're never a placement agency!! **We lead from the front.**

## LOBO MANAGEMENT SERVICES

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...where potential meets opportunity